### **D.C. Economic Indicators**

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Government of the District of Columbia \* \* \*

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## **Labor & Industry**

Jobs in D.C. for June 2004 up 5,400 (0.8%) from 1 year ago

District resident employment for June 2004 down 4,800 (-1.7%) from 1 year ago



### Labor Market ('000s): June 2004a

#### Private Employment ('000s): June 2004

		<u>D.C.</u>		Metro area				1 yr. change	
		Level	1 yr. ch.	Level	1 yr. ch.		Level	Amt.	%
Employed residents		280.2	-4.8	2,849.1	61.9	Manufacturing	2.5	2.5 -0.1	
Labor force		303.7	-5.1	2,947.5	51.8	Construction	13.6	0.8	6.2
Total wage and salary em	ployment	669.6	5.4	2,895.7	79.3	Wholesale trade	4.2	-0.3 -0	
Federal government		193.9	-1.3	343.5	2.0	Retail trade	17.5	0.2	1.2
Local government		37.3	-0.1	293.6	4.5	Utilities & transport.	6.4	-0.1	-1.5
Leisure & hospitality		51.7	1.5	248.3	7.9	Publishing & other info.	24.6	0.1	0.4
Trade		21.7	-0.1	339.5	14.5	Finance & insurance			-2.0
Services		286.6	4.7	1,079.9	35.1	Real estate	11.6 0.3		2.7
Other private		78.4	0.7	590.9	15.3	Legal services	36.0	0.2	0.6
Unemployed		23.5	-0.2	98.4	-10.0	Other profess. serv.	63.7 4.2		7.1
New unempl. claims (state	claims (state program) 1.6 -0.4 Empl. Serv. (incl. temp)		Empl. Serv. (incl. temp)	10.0	-0.8	-7.4			
Sources: U.S. Bureau of Labor S	Statistics (BLS)	& D.C. Dept.	of Employment	Services (DOES	5)	Mgmt. & oth. bus serv.	36.3	0.9	2.5
<sup>a</sup> not seasonally adjusted						Education	32.2	0.0	0.0
						Health care	52.6	0.6	1.2
D.C. Hotel Industry <sup>b</sup> Airport Passen			Passenger	<b>S</b> <sup>c</sup>	Organizations	50.3	0.6	1.2	
June 2004	Amt.	1 yr. ch.	June 2004	Amt.('000)	1 yr. % ch.	Accomodations	14.8	0.2	1.4
Occupancy Rate	84.5%	4.9	Reagan	1,438.1	12.7	Food service	31.1	1.3	4.4
Avg. Daily Room Rate	\$163.40	\$11.67	Dulles	1,882.7	20.9	Amuse. & recreation	5.8	0.0	0.0
# Available Rooms	26,221	487	BWI	1,977.3	5.1	Other services	5.5	-1.0	-15.

5.298.1

Total

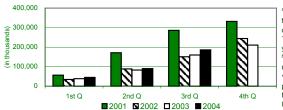
Source: BLS. Details may not add to total due to rounding.

## Revenue

## FY 2004 (Oct.-Jul.) business income tax collections up 16.7% from 1 year ago

FY 2004 (Oct.-Jul.) total tax collections up 14.5% from 1 year ago

Cumulative Business Income Tax Collections by Fiscal Year (Corporation and Unincorporated Business Franchise Taxes)



a Adjusted to exclude large one-time events and for changes in processing flows between FYs that distort current underlying economic trends.
This does not, therefore, report actual year-over-year revenue growth for the budget.

Includes sales taxes allocated to the Convention Center.

Total

Processing factors.

Note: Growth rates in some taxes reflect legislated changes in tax rates.

### Adjusted General Fund Revenue Collections<sup>a</sup>

1.6

438.4

	year-to-date % change						
	FY 2004	FY 2003					
	(Oct 03 -Jul 04)	(Oct 02 -Jul 03)					
Property Taxes	11.0	19.4					
General Sales <sup>b</sup>	10.8	3.2					
Individual Income	11.1	-4.3					
Business Income	16.7	4.6					
Utilities	3.0	20.6					
Deed Transfer	56.2	51.8					
All Other Taxes	30.8	-14.3					
<b>Total Tax Collections</b>	14.5	3.1					
Addenda:							
Indiv. Inc. tax withholding							
for D.C. residents	6.0	3.3					
Sales tax on hotels and							
restaurants allocated							
to Convention Center	6.5	10.0					
Source: D.C. Office of Tax and Revenue and							
Office of Revenue Analysis							

<sup>&</sup>lt;sup>b</sup> Source: Smith Travel Research <sup>c</sup> Source: Metropolitan Washington Airports Authority & Maryland Aviation Administration Authority <sup>d</sup> weighted average

# People & Economy

- D.C. unemployment rate for July: 7.8%, up from 7.1% last month & from 7.1% 1 yr ago
- Home mortgage rate for July: 6.1%, down from 6.3% last month & up from 5.2% 1 yr ago



U.S. GDP	% change	for yr. ending	CPI	% change for yr. ending <b>D.C. Population</b>					
Source: BEA	2 <sup>nd</sup> Q 2004	1 <sup>st</sup> Q 2004	Source: BLS	Jul. 2004	May 2004	Source: Cen	sus	Level	1 yr. ch.
Nominal	7.0	6.8 <sup>†</sup>	U.S.	3.0	3.0	Estimate for	or:		
Real	4.7	5.0 <sup>†</sup>	D.C./Balt. metro area	2.9	2.8	July <sup>1</sup>	1, 2000	571,437	1,224
Personal Income	1					July <sup>1</sup>	1, 2001	572,716	1,279
Source: BEA	% change	for yr. ending	Unemployment Rate <sup>c</sup> July 1, 2002 569,157				-3,559		
Total Personal Income	1 <sup>st</sup> Q 2004	4 <sup>th</sup> Q 2003	Source: BLS	Jul. 2004	Jun 2004	July <sup>1</sup>	1, 2003	563,384	-5,773
U.S.	5.2	4.6	U.S.	5.5	5.6	Components of Change from July 1, 2002			, 2002
D.C.	5.1	3.1	D.C.	7.8	7.1	Natural	Births	7,910	Total
Wage & Salary Portion	age & Salary Portion of Personal Income Interest Rates National Average				Deaths	6,164	1,746		
U.S.	4.2	3.5	Source: Federal Reserve	Jul. 2004	Jun 2004	Net Migr.	Net Int'l	4,180	
Earned in D.C.	4.5	2.9	1-yr. Treasury	2.1	2.1		Net Dom.	(11,837)	(7,657)
Earned by D.C. res'd <sup>b</sup>	5.2	2.3 <sup>†</sup>	Conv. Home Mortgage	6.1	6.3	Net Chang	je <sup>d</sup>		(5,773)

<sup>&</sup>lt;sup>a</sup> Nominal <sup>b</sup> estimated <sup>c</sup> seasonally adjusted <sup>d</sup> Includes federal resident employee movement (military/civilian) and the statistical residual



Median condo sale price in 2<sup>nd</sup> Q 2004 up 24.6% from 1 year ago

Leased office space in 2<sup>nd</sup> Q 2004 up 0.7 msf from 1<sup>st</sup> Q 2004



<b>Housing Sales</b>			D.C. Housing Per	mits Issued	ł	D.C. Commercial Office Space		
Source: MRIS <sup>a</sup>	4 Qs ending	1 yr. % ch.	Source: U.S. Census Bureau	4 Qs ending	1 yr. ch.	Source: Delta Associates		
Completed contracts	2 <sup>nd</sup> Q 2004			2 <sup>nd</sup> Q 2004		Vacancy Rate (%)	2 <sup>nd</sup> Q 2004	1 qtr. ch.
Single family	5,963	4.7	Total housing units	1,170	-1,427	Excl. sublet space	5.7	-0.2
Condo/Co-op	3,814	8.6	Single family	225	-142	Incl. sublet space	6.9	-0.2
Prices (\$000)	2 <sup>nd</sup> Q 2004	1 yr. % ch.	Multifamily (units)	945	-1,285			
Single family			Class A Market R	ate Apt. Re	ntals⁴	Inventory Status <sup>e</sup>	2 <sup>nd</sup> Q 2004	1 qtr. ch.
Median <sup>b</sup>	\$360.7	16.7	Source: Delta Associates	2 <sup>nd</sup> Q 2004	1 yr. ch.	Total Inventory	110.7	0.4
Average <sup>c</sup>	\$471.6	18.2	Apartment units currently			Leased space <sup>f</sup>	104.5	0.7
Condo/Co-op			under construction	3,100	-1,476	Occupied space <sup>g</sup>	103.1	0.7
Median <sup>b</sup>	\$319.0	24.6	Add'l planned units likely			Under construction		
Average <sup>c</sup>	\$350.6	24.8	within next 36 months	845	-566	or renovation	6.4	1.0

<sup>&</sup>lt;sup>a</sup> Metropolitan Regional Information System as reported by the Greater Capital Area Association of Realtors bedian for June 2nd quarter average

d Investment grade units, as defined by Delta e In million square feet f Calculated from vac. rate excl. sublet g Calculated from vac. rate incl. sublet